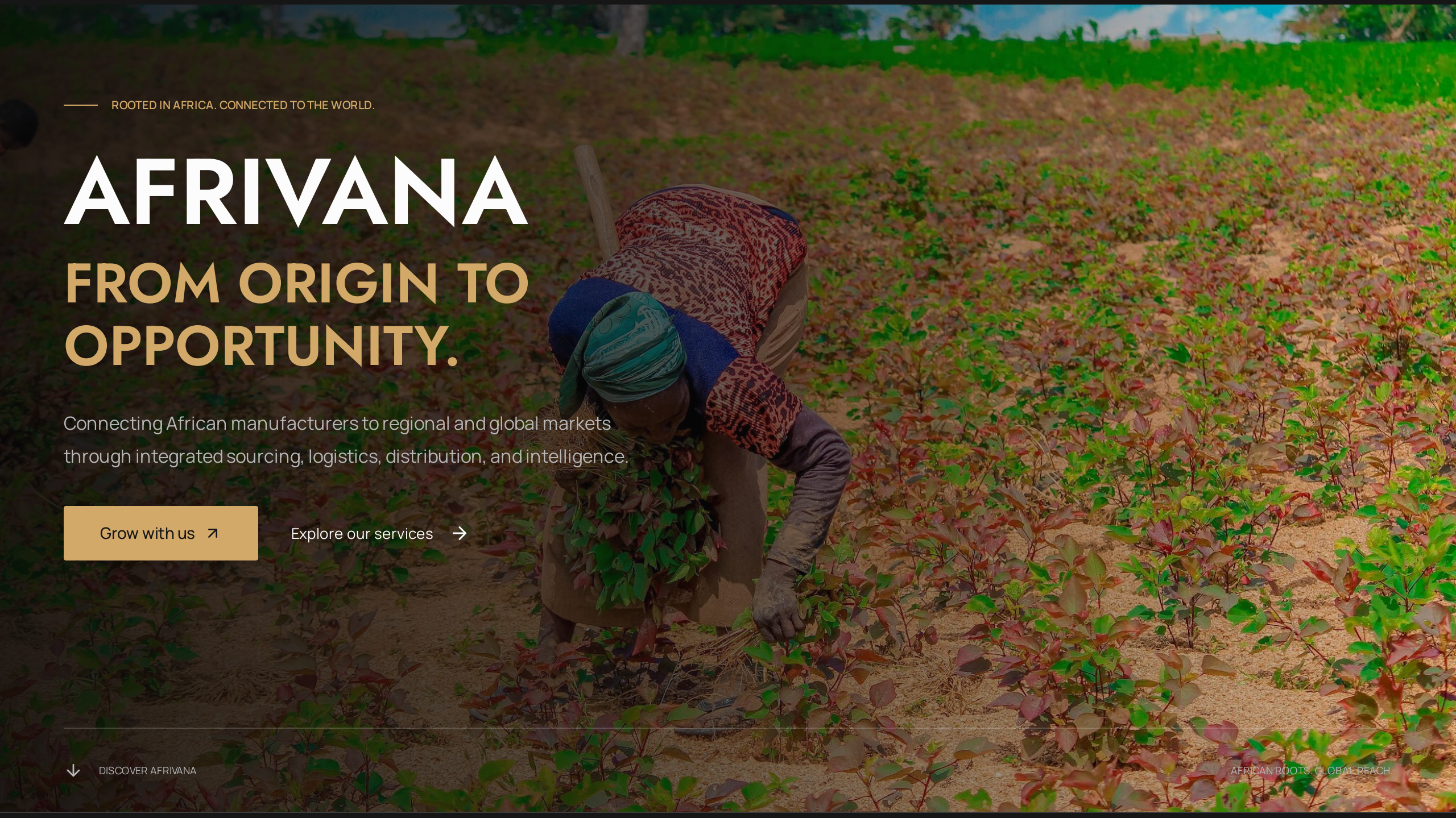


ROOTED IN AFRICA. CONNECTED TO THE WORLD.

AFRIVANA

FROM ORIGIN TO OPPORTUNITY.

Connecting African manufacturers to regional and global markets through integrated sourcing, logistics, distribution, and intelligence.

Grow with us ↗

Explore our services →

↓ DISCOVER AFRIVANA

AFRICAN ROOTS. GLOBAL REACH.

2019
Where our journey began

300,000+
Sq. ft. of cold & dry storage

3
Continents. One connected network.

LOCAL EXPERTISE.
GLOBAL OPPORTUNITY.

AFRICAN POTENTIAL.
GLOBAL POSSIBILITY.



FROM THE GROUND UP, SINCE 2019.

The U.S. Market Entry & Distribution Partner of choice for African food and agricultural manufacturers.

We began in 2019 as an agro-allied trading company, exporting from Nigeria to the United States and United Kingdom. Today, we are an Enterprise Growth Platform — building the commercial infrastructure that connects African manufacturers to the world.

From the farm gate to the global marketplace, we bring the expertise, relationships, and infrastructure that turn potential into progress.

Our company profile

OUR MISSION

To connect African manufacturers to regional and global markets by delivering commercialization expertise, market development, distribution & logistics, strategic partnerships, and intelligence & technology that create measurable commercial growth.

VISION 2031

Become Africa's leading enterprise growth platform, enabling African manufacturers to compete successfully across regional and global markets through integrated commercialization systems, strategic partnerships, and intelligence-driven execution.

"Empower producers and manufacturers, facilitate logistics to global markets, and foster sustainable trade."

EVERY CONNECTION.
A STEP FORWARD.

An integrated ecosystem of services.
Built for your next stage of growth.

01

SOURCING

High-quality products, trusted producers. We connect buyers with reliable African suppliers and manufacturers.

Discover more +

02

LOGISTICS

From supplier to customer. Integrated storage, packaging, and transportation that protect every shipment.

Discover more +

03

DISTRIBUTION

The right products. The right markets. Sales, marketing, and fulfillment from strategically located hubs.

Discover more +

04

INTELLIGENCE

Better insights. Better decisions. Human expertise and technology that turn market knowledge into growth.

Discover more +

PROBLEMS WE SOLVE / FOOD LOGISTICS, TRADE & TECHNOLOGY

01

LOGISTICS GAPS

Limited refrigerated and frozen food storage, reefer transportation, and end-to-end traceability create gaps in food supply chains.

02

DISTRIBUTION BARRIERS

Aggregating and delivering Africa's agricultural products to international markets remains a challenge.

03

SOURCING CHALLENGES

Buyers need reliable suppliers and consistent quality in ingredients and finished products.

04

MARKET ACCESS

African producers, suppliers, and manufacturers need the knowledge and connections to reach global buyers.

RICH IN ORIGIN.
READY FOR THE WORLD.

Exceptional African products.
Powders, liquids, bulk & private label.

01 Botanicals & hibiscus (Roselle) ↗

02 Spices & ginger ↗

03 Specialty coffee, beans & tea leaves ↗

04 Dried fruits, cashew nuts & tree crops ↗

05 Fats, oils & shea butter ↗

06 Fresh produce & avocados ↗

07 African foods & beverages ↗

08 Health, wellness & functional foods ↗

09 Cold chain logistics & food distribution ↗

10 Agroprocessing & food manufacturing ↗

11 Agricultural commodities & ingredients ↗

AGRICULTURALCOMMODITIES & INGREDIENTS

FROM WHOLE INGREDIENTS TO FINISHED PRODUCTS.

We provide provide and private label offerings.

- Premium ginger powder
- Organic turmeric powder
- Dried hibiscus flower
- Raw baobab powder
- Whole tiger nuts
- Dried mango slices
- Raw cocoa powder
- Whole fonio grain
- Dried moringa powder
- Natural chebe powder

04 / OUR REACH

A CONNECTED WORLD

ON THE GROUND.
ACROSS THE GLOBE.

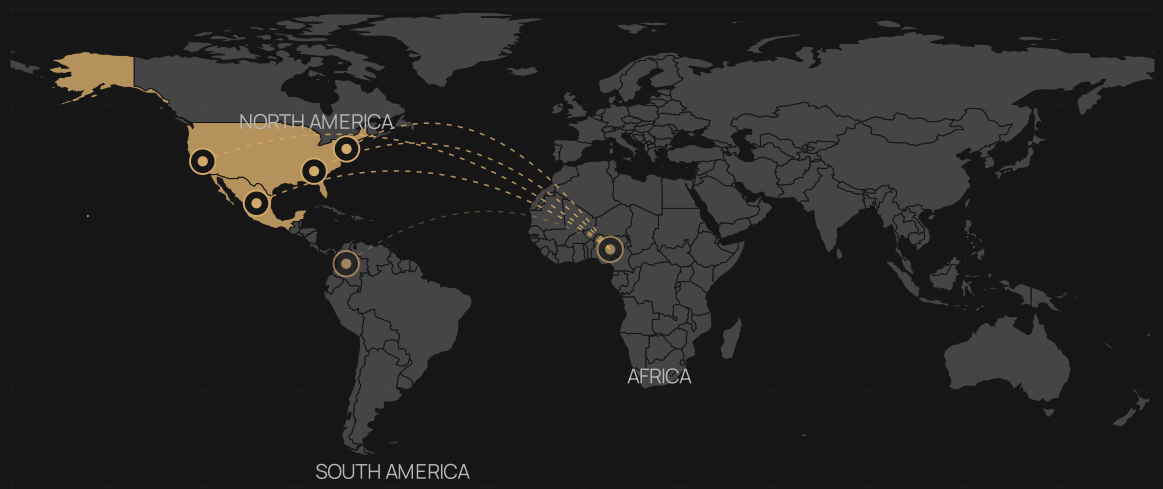
Our globally distributed network brings local knowledge to international trade, connecting buyers and sellers with confidence.

- North America
- Africa
- South America

U.S. market entry and distribution, with hubs in California, New York / New Jersey, and Atlanta, plus operations in Mexico.

OUR GLOBAL FOOTPRINT

3 CONTINENTS / 6 LOCATIONS



01 California

02 New York / New Jersey

03 Atlanta

04 Mexico

05 Colombia

06 Nigeria

● Operational locations

Sourcing → Logistics → Distribution

OUR OPERATIONS / COLD & DRY STORAGE

Our globally distributed, human-run operations manage complex supply chains, streamline logistics, and maintain product quality. More than 300,000 square feet of cold and dry storage support the preservation and handling of agri-food products and equipment, protecting integrity and freshness for customers worldwide.





PROGRESS THAT REACHES EVERYONE

BETTER TRADE.
STRONGER COMMUNITIES.

Our growth is rooted in the people who make it possible. Through our cooperative initiatives, we empower smallholder farmers — especially women — with sustainable agriculture, market access, and logistics support.

By connecting farming communities to international opportunities, we help build livelihoods, strengthen food security, and create a more equitable agricultural value chain.

Through partnerships in Nigeria and across Africa, our expanding supplier network reaches thousands of farmers, supporting long-term progress and resilience in farming communities.

Partner in our impact ↗

A TRACK RECORD.
A WORLD OF POSSIBILITIES.

2019

OUR ROOTS

Launched in Nigeria and began operations in Mexico.

2020

CALIFORNIA

Opened our California distribution center.

2021

NEW YORK / NEW JERSEY

Opened our New York / New Jersey distribution center.

2022

ATLANTA & ASDS

Established a distribution partnership with American Sales & Distribution Services (ASDS) and opened the Atlanta Showroom & Distribution Center.

2023

GLOBAL RECOGNITION

Winner of the Global Chamber Global Innovation & Excellence Award.

2024

EXPANDING OUR REACH

Launched AFRIVANA Amazon and Walmart stores, became an approved member of the U.S. Chamber of Commerce, and opened our Colombia distribution center. Winner of the US-Africa Trade & Business Network Ethnic Distributor of the Year award at the United Nations.

2025

AZALEA FRESH MARKET

AZALEA Fresh Market marked the next chapter in our journey.

2026

PROGRAMS & PARTNERSHIPS

U.S. Market Entry Program and partnerships, plus a warehouse automation partnership with Cosmos Robotics.

2027

PLANNED EXPANSION

Texas Distribution Center, Global Chamber Lagos, and cold storage in West Africa.

Future plans — not current operational locations.

OUR PROGRAMS & INITIATIVES

2025

AZALEA FRESH MARKET

Neighborhood goods and grocery at the Olympia Building, with fresh produce at the heart of the offer and a public-private partnership with the City of Atlanta.

2026

U.S. MARKET ENTRY

Our U.S. Market Entry Program and strategic partnerships connect African food and agricultural manufacturers with commercialization, distribution, and logistics opportunities.

2026

WAREHOUSE AUTOMATION

A warehouse automation partnership with Cosmos Robotics supports the next chapter of our logistics operations.

CLIENTS & PARTNERS

amazon · greenerways organic · intellisync · Global Chamber · Community Westside Market

American Sales & Distribution Services · TRIDGE · AGROEKNOR · ZENITH · Rose & Capital · réelfruit

Meena Agro Oil · ThriveAgric · D&C Storage · Cosmos Robotics

SHARED PURPOSE.
DIVERSE EXPERTISE.

Our team brings together executive leadership, administration, operations, logistics, finance, legal, sales, and marketing — combining diverse expertise with a shared commitment to excellence.



SHALOM BAKO

Managing Director



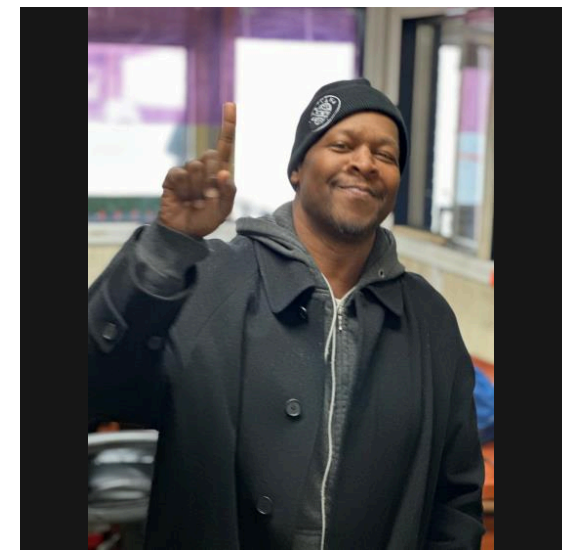
JONATHAN MOTZ

Director, Technology



LISA BURGESS

Director, Partnerships & Strategy



TOMMIE MUHAMMAD

Storage & Logistics Manager



ALEJANDRO IBARRA

Country Manager, Mexico



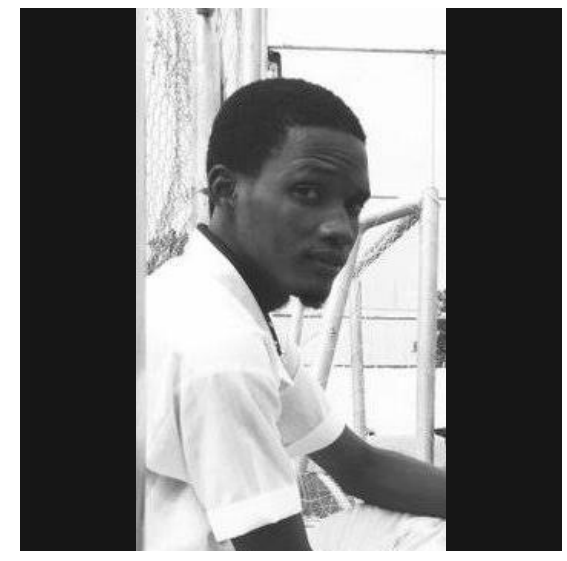
AMINA INUSA

Finance Officer



OZOHU AJAYI

Executive Assistant



LURWAN ISHAQ USAINI

Marketing Coordinator



HADIZA USMAN

Product Manager

YOUR NEXT CHAPTER STARTS HERE

LET'S GROW. TOGETHER.

Whether you're a manufacturer, a buyer, or a potential partner,
let's turn the next opportunity into real growth.



info@afrivana.com

AFRIVANA

THE COMMERCIAL INFRASTRUCTURE
CONNECTING AFRICA TO THE WORLD.

Company profile

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ROOTED IN AFRICA. BUILT FOR THE WORLD.

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